

28.12.2021

Number: MIP –100033-723-20/4027

Subject: Container Stuffing Discount Scale 2022

Reference: Announcement no. MIP-100033-732-E.37/4555 dated 28.12.2020

MIP will continue to apply the conditions of the existing "Container Stuffing Discount Scale" as specified below from 01.01.2022 to 31.12.2022.

- 1) Contracts will be applied on a 1-year basis.
- 2) The contract will be signed with the companies or individuals whose names are mentioned in the cargo owner (shipper) section of the service invoice and Customs declaration. Subsidiaries and affiliates of the contracted customer will be in the scope of the agreement.
- 3) The table specified below will be valid for stuffing operations.
- 4) The prices are valid for all commodities stuffed into standard containers using forklift, in big bags, or using labour. For non-standard (shapeless or pollutant/leaking cargo etc.), reefer, IMO containers and operations requiring additional equipment (Crane / reach stacker); the additional charges mentioned in our tariff conditions in effect will continue to be applied.

| Number of | 1 Year Contract | | | |
|------------------------|-------------------|--------|---------------|---------------|
| Container per | Forklift & Bigbag | | Labour | |
| Year | 20' | 40' | 20' | 40' |
| 250-1.000 | \$ 85 | \$ 105 | \$ 110 | \$ 150 |
| 1.001-1.750 | \$ 80 | \$ 100 | \$ 105 | \$ 145 |
| 1.751-2.500 | \$ 77 | \$ 95 | \$ 100 | \$ 140 |
| 2.501-4.250 | \$ 75 | \$ 90 | \$ 95 | \$ 135 |
| 4.251 and above | \$ 70 | \$ 85 | \$ 90 | \$ 130 |

You are kindly requested to circulate this announcement to your members and related parties.

Best regards,