

Reference : MIP-100033-012-15/1920

Subject : Discount Scale for Livestock (Cattle) Stevedoring Charges 10.08.2018

The below mentioned discount scale will be applicable while the yearly volumes committed for the stevedoring charges of cattles that discharge / loading operation from/to a vessel held in our Port.

All the below specifications have to be provided to get involved the discount scale application.

- 1. The discount will be given to companies whose name is registered as owner of the cargo (consignee / shipper) in the Customs Declaration and the MIP invoice is issued to. Companies can benefit from the discount if they certify their subsidiaries or affiliates. If the discharge / loading fees are paid by the shipowner / owner / agent under the liner-out / in agreement, these companies will be able to benefit from the discount.
- **2.** The stated units and discounts are for 1 (one) year and will be valid if the annual commitment is given.
- **3.** In case of fulfillment of committed units, the amount of discount for each units reached at each level will be paid referring to the return invoice of the companies.
- **4.** If the stated commitment can not be realised, the discount on the corresponding table or MIP Price List shall be applied.
- **5.** The deadline for submitting a commitment is 31.08.2018 in respect of the relevant announcement and the contract start date is 01.06.2018 and the end date is 31.05.2019.

The Discount Rates that will apply for per unit (applicable on the base price) :

1 – 25.000 units	MIP Price List is applicable
25.001 – 50.000 units	USD 1.00 / unit
50.001 – 75.000 units	USD 1.75 / unit
75.001 – 100.000 units	USD 2.50 / unit
100.001 units and above	USD 3.25 / unit

You are kindly requested to circulate this announcement to your members and related parties.

Best regards,