

27.02.2013

Number: MIP.0101—7/402

Subject : Import Laden Container Storage Discount Scale

MIP has decided to apply an import laden container storage discount scale in order to support the customers that are targeting to increase their commercial volumes. With the condition of fulfilling the obligations of a 2-year agreement, valid from **01.01.2013** to **31.12.2014**, a discount will be applicable as given on below table for the import laden containers that are discharged from the vessel, then unstuffed in the port or gated out laden by railway or truck (direct delivery excluded)

All conditions stated below should be met for applying the discount scale mentioned in this announcement.

- 1- 2-year agreements (with volume commitments) will be signed with the Person and the Companies in which their names are in the (Consignee) cargo owner part on the custom declaration and service invoice is issued. Subsidiaries and/or affiliates of the company cannot be party to the contract jointly.
- 2- Below stated discounts are valid per year and subject to the fulfillment of the obligations of the 2-year agreement. +/- %10 can be transferred between the contractual years in order to fulfill the commitment in the agreement.
- 3- Due amount related with 2013 will be credited to the contract party company's account in equal installments on January and July 2014 and will be deducted from subsequent service requests. Due amount related with 2014, will be paid lump sum on January 2015. A letter of guarantee should be provided by the company that wants to receive 2013 due amount in cash on January 2014. The amount and other conditions of the letter of guarantee will be stated in the contract.
- 4- The discount amount per year cannot exceed the total invoiced import storage amount that customer pays per year.
- 5- While calculating the container (TEU) amounts, the import laden containers under import or bonded warehouse declaration which are discharged, then unstuffed in the port, gated out laden by railway or truck (direct delivery excluded) during the contract period are going to be considered.
- 6- The deadline for signing the contract in relation to the subject announcement is 31.03.2013.

- 7- As of 31 March 2013, the import laden container storage tariff will be fixed with the companies who sign the agreement and these companies who fulfill the commitments will not be affected from any possible import container storage tariff increase.

You are kindly requested to make the announcement of the application to your members.

Sincerely yours,

İsmail Hakkı TAS

General Manager

Annual Container Volume (TEU*)	Annual Discount Amount (USD)
1.000 – 1.750	10.000
1.751 – 2.500	25.000
2.501 – 4.500	50.000
4.501 – 6.500	100.000
6.501 – 12.500	200.000
12.501 – 18.500	300.000
18.501 & Above	400.000

*(20 Feet Container = 1 TEU, 40 Feet Container = 2 TEU, 45 Feet Container = 2 TEU

Will be calculated.)