

15.12.2021

Number : MIP-100033-012-16/3844
Subject : Laden Container Discount Scale

Reference : 100033-723-E.38/4569 numbered and 28.12.2020 dated announcement

MIP has updated the “Laden Container Discount Scale” in the relevant announcement as attached, entering into effect as of 01.01.2022 and valid until 31.12.2022.

Our customers who want to sign a contract will be able to benefit from the attached scale if they apply until 31.01.2022.

- 1) Contracts will be applied on a “1 year” basis.
- 2) The contract will be signed with Shipping Lines / Owners and Agencies (for each Line separately if represented by the same Agency).
- 3) While calculating the yearly committed container numbers, the laden containers which are loaded or discharged (Transshipment and Domestic excluded) during the contract period are going to be considered.
- 4) Discount will be applicable as a sliding scale over the laden container numbers mentioned in the scale. For example, discount for 33.000 boxes will be calculated as below.

Laden Container Number (Transshipment and Domestic excluded)	Discount Calculation	Discount Amount
0 – 5.000	\$ 0 x 5.000	\$ 0
5.001 – 15.000	\$ 4 x 10.000	\$ 40.000
15.001 – 25.000	\$ 6 x 10.000	\$ 60.000
25.001 – 33.000	\$ 7 x 8.000	\$ 56.000
Total		\$ 156.000

You are kindly requested to make the announcement of the application to your members.

Best Regards,

**Laden Container Discount Scale
(01.01.2022 - 31.12.2022)**

Laden Container Number (Box) (Transshipment and Domestic excluded)	Discount Amount (Applied over the laden discharge/loading price)
5.001 – 15.000	\$ 4
15.001 – 25.000	\$ 6
25.001 – 35.000	\$ 7
35.001 – 45.000	\$ 8
45.001 – 60.000	\$ 9
60.001 – 75.000	\$ 10
75.001 – 100.000	\$ 11
100.001 – 125.000	\$ 12
125.001 – 150.000	\$ 13
150.001 – 175.000	\$ 14
175.001 – 200.000	\$ 15
200.001 & Above	\$ 16